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January 27, 2012

Dear Friends,

As a result of the Patient Protection and Affordable Care Act (ACA), commonly known as health care reform, our health care system has changed dramatically since our 2010 Annual Report. No one has more to gain from reform than the 25,000 patients we see in more than 107,000 visits at Venice Family Clinic every year. We stand at the forefront of this transformation and over the past year have pursued opportunities that prepare our patients and the Clinic for full implementation of the ACA.

To involve more of our patients in the governance of Venice Family Clinic and bring in federal expansion funds available as part of health care reform, we made substantial changes to our board structure. We created a Foundation Board to support the mission of Venice Family Clinic—to *provide free quality health care to people in need*—through financial and in-kind contributions. We also increased the number of patients on our Board of Directors from two to ten. Their input has deepened the commitment of every Board member by improving our understanding of the patient experience.

In 2011 we worked with county, state and federal government to move rapidly toward the key goal of health care reform: expanding insurance coverage while improving the quality and efficiency of care. Venice Family Clinic participated in creating Healthy Way L.A., a new coverage program in Los Angeles County that will provide 550,000 uninsured, low income adults with medical homes and streamline Medi-Cal enrollment when eligibility expands in 2014. Venice Family Clinic is also a key clinical site for thousands of seniors and people with disabilities who, as of June 1, 2011, were required to enroll in Medi-Cal managed care. These adjustments to our health care system will reduce costs and increase coordination of care for those enrolled.

Although these changes will direct more federal funds to California and Los Angeles, swift implementation of health reform goals has destabilized government reimbursement. In the long run, overall funding for our health care system will improve. In the short run, for Venice Family Clinic and other community clinics, it will be a scramble to keep up with rapidly changing government reimbursement systems.

In the next 24 months, more changes will be necessary to make the promise of health care reform a reality. While a number of external factors—including a pending U.S. Supreme Court case—may impact the shape of health reform, here in California our state government is moving full steam ahead and we must as well. We will implement an electronic health record system to improve patient outcomes and ensure that we meet ACA requirements. We will continue to lead the way in implementation discussions, voicing the need for a more equitable and effective health care system. And, with your support, we'll continue to bridge the gap between the current and future health care landscapes—providing care to every community member in need, including those who lack insurance or the ability to pay.

Please find enclosed our Report to the Community for Fiscal Year 2011, designed as a supplement to our 2010 Annual Report "Can't Wait" which can be found at [www.venicefamilyclinic.org](http://www.venicefamilyclinic.org). In this rapidly changing environment, your commitment to Venice Family Clinic has never been more important.



Elizabeth Benson Forer, MSW/MPH  
Chief Executive Officer



Brian Kan, MD  
Chair, Board of Directors



## *Report to the Community*

*Fiscal Year 2011*



### **Moving Forward: Taking bold steps in difficult times**

Venice Family Clinic is the primary provider of health care services to low-income families without private health insurance on the Westside of Los Angeles, an area in which there are no County clinics or hospitals. We are proud to share with you our accomplishments from our 2011 fiscal year (July 1, 2010 to June 30, 2011).

- Served 25,321 low income men, women and children—more than ever before.
- Provided 81,407 primary care, 7,315 specialty care and 7,511 mental health visits.
- Provided 3,251 dental visits, almost 1,000 visits more than the previous year.
- Provided 7,862 health education class encounters and individual coaching encounters.
- Initiated low impact exercise classes, adult yoga and Zumba classes. Continued prenatal yoga, pediatric weight management, diabetes self-management and healthier living classes.
- Utilized services from 2,255 volunteers, including 534 physicians. Increased the number of volunteers over last year by 159, including 20 additional physicians.
- Dispensed 159,667 prescriptions at two on-site pharmacies and obtained \$14,171,506 worth of free medications and lab supplies and services.
- Constructed the Ruth Ziegler and Jack Skirball Dental Clinic in response to one of the greatest unmet health needs of people with low incomes and no health insurance.
- Purchased and implemented a more efficient Practice Management System in November 2010 to manage patient information, capture demographics, track patient appointments and bill public health insurance programs and contracts.
- Purchased and customized an Electronic Health Record system that is going live at each Clinic location throughout fiscal year 2012.

**For complete financial statements and more information, please visit [www.venicefamilyclinic.org](http://www.venicefamilyclinic.org).**

604 Rose Avenue  
Venice, CA 90291-2767  
Telephone: 310.392.8630

E-mail: [vcinfo@mednet.ucla.edu](mailto:vcinfo@mednet.ucla.edu)  
Donations: 310.392.9255  
Patient Appointments: 310.392.8636

# Statement of Financial Position

For the Year Ending June 30, 2011

## Assets

### Current assets

Cash and cash equivalents	\$1,627,699
Short-term investments	191,323
Accounts receivable, net of allowance for doubtful accounts of \$835,745 and \$1,448,407, respectively	2,467,161
Grants and contributions receivable – short term, net of allowance for doubtful accounts of \$25,000 and \$25,000, respectively	3,521,144
Pharmaceutical inventories	1,206,369
Prepaid expenses and other assets	114,773
<b>Total current assets</b>	<b>9,128,469</b>

**Long-term investments** 5,416,875

**Long-term contributions receivable, net of discount** 1,832,078

**Beneficial interest in charitable remainder trusts** 519,104

**Property and equipment, net** 6,846,347

**Total assets** 23,742,873

## Liabilities and Net Assets

### Current liabilities

Line of credit	\$1,000,000
Note payable, current	144,717
Accounts payable and accrued expenses	861,609
<b>Total current liabilities</b>	<b>2,006,326</b>

**Note payable, net of current portion** 487,954

**Pledge liabilities** 557,646

**Total liabilities** 3,051,926

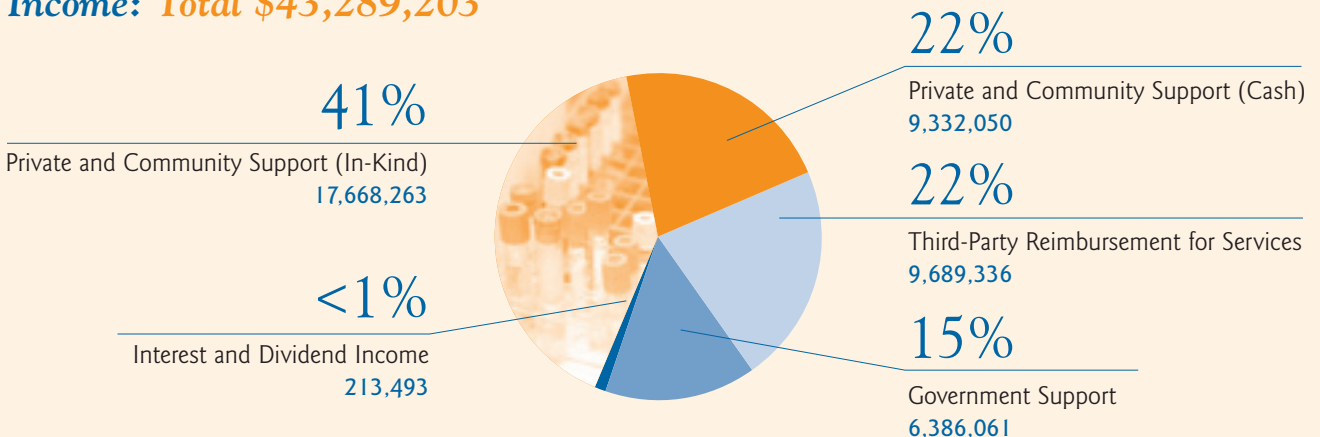
### Net assets

Unrestricted	8,128,189
Temporarily restricted	8,338,701
Permanently restricted	4,224,057
<b>Total net assets</b>	<b>20,690,947</b>

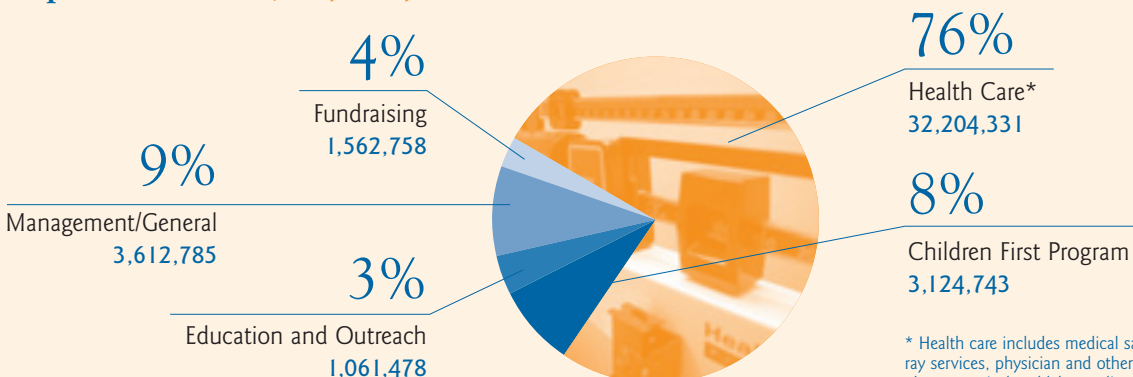
**Total liabilities and net assets** 23,742,873

## Financial Highlights

**Income: Total \$43,289,203**



**Expenses: Total \$41,566,095**



\* Health care includes medical salaries, laboratory and x-ray services, physician and other clinical volunteers, and pharmaceutical and lab supplies.



# Statement of Activities

For the Year Ending June 30, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenues, gains and other support</b>				
Private and community support	5,811,724	3,520,326	-	9,332,050
Government support	6,386,061	-	-	6,386,061
Third-party reimbursement for services	9,689,336	-	-	9,689,336
Interest and dividend income	207,347	6,146	-	213,493
Realized and unrealized gains (losses) on long-term investments	-	454,452	-	454,452
Net assets released from restriction	1,821,946	(1,821,946)	-	-
<b>Total revenue, gains and other support</b>	<b>\$23,916,414</b>	<b>\$2,158,978</b>	<b>-</b>	<b>\$26,075,392</b>
<b>Expenses</b>				
Program services				
Health care	14,848,485	-	-	14,848,485
Children First Program	2,764,146	-	-	2,764,146
Education and outreach	1,061,478	-	-	1,061,478
Total program services	18,674,109	-	-	18,674,109
Support services				
Management and general	3,612,785	-	-	3,612,785
Fundraising	1,562,758	-	-	1,562,758
Total supporting services	5,175,543	-	-	5,175,543
<b>Total expenses</b>	<b>\$23,849,652</b>	<b>-</b>	<b>-</b>	<b>\$23,849,652</b>
<b>In-kind contributions</b>				
Revenue	3,866,426	13,801,837	-	17,668,263
Net assets released from restrictions	13,850,017	(13,850,017)	-	-
Total revenues and other support	17,716,443	(48,180)	-	17,668,263
Expenses (in-kind)				
Program services				
In-kind laboratory and x-ray services	1,168,422	-	-	1,168,422
Physician and other clinical volunteers	1,776,489	-	-	1,776,489
Children First Program volunteers	15,176	-	-	15,176
In-kind pharmaceutical and lab supplies	14,171,506	-	-	14,171,506
Other in-kind supplies and services	350,966	-	-	350,966
In-kind insurance	233,884	-	-	233,884
Total expenses	17,716,443	-	-	17,716,443
Net in-kind contributions	-	(48,180)	-	(48,180)
Surplus (deficit) before net assets released for capital expenditure	66,762	2,110,798	-	2,177,560
Net assets released for capital expenditure	218,120	(218,120)	-	-
<b>Change in net assets</b>	<b>284,882</b>	<b>1,892,678</b>	<b>-</b>	<b>2,177,560</b>
<b>Net assets at beginning of year</b>	<b>7,843,307</b>	<b>6,446,023</b>	<b>4,224,057</b>	<b>18,513,387</b>
<b>Net assets at end of year</b>	<b>\$8,128,189</b>	<b>\$8,338,701</b>	<b>\$4,224,057</b>	<b>\$20,690,947</b>





## Donors

Gifts from July 1, 2010, to June 30, 2011

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 Karen & Richard Wolfen  
 Yee-Yoong Yong & Gavin Liu  
 Elizabeth & Steven Zaillian  
 Anonymous (4)

**Permanent Endowments**

Judy & Bernard Briskin Women's  
 Health Endowment  
 Irma & Lou Colen Physician  
 Endowment  
 Mose & Sylvia Firestone Social  
 Work Endowment  
 Karsten Family Domestic Violence  
 Endowment  
 Sadie & Norman Lee Teen Clinic  
 Physician Endowment  
 Milken Family Physician  
 Endowment  
 Resnick Family Foundation Mental  
 Health Endowment  
 Jack H. Skirball Medical Director  
 Endowment  
 Gail & Irv Weintraub Endowment  
 Frederick R. Weisman Psychosocial  
 Services Endowment

**Government Funders**

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